## INTRODUCTION

Norske Skog is a world leading producer of publication paper. Publication paper includes newsprint and magazine paper. The group has eight fully-owned mills in six countries and one partly-owned mill in Malaysia. The annual production capacity for the fully-owned mills is approximately three million tonnes. Newsprint and magazine paper
is sold through sales offices and agents to over 80 countries. The group has approximately 3000 employees.
The parent company, Norske Skogindustrier ASA, is incorporated in Norway and has its head office at Skøyen in Oslo. The company is listed on the Oslo Stock Exchange, with the ticker NSG.

## KEY FIGURES (UNAUDITED)

All amounts are presented in NOK million unless otherwise stated.

|  | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT |  |  |  |  |  |
| Operating revenue | 3057 | 3018 | 3353 | 8942 | 9805 |
| Gross operating earnings | 208 | 251 | 176 | 612 | 564 |
| Operating earnings | 97 | 122 | -4 | 303 | -829 |
| Profit/loss for the period | -192 | -114 | -147 | -296 | -1 387 |
| Earnings per share (NOK) | -1.01 | -0.60 | -0.77 | -1.56 | -7.31 |
| CASH FLOW |  |  |  |  |  |
| Net cash flow from operating activities | 31 | -252 | -91 | -224 | -245 |
| Net cash flow from investing activities | -44 | 231 | -85 | 120 | -127 |
| Cash flow per share (NOK) | 0.17 | -1.33 | -0.48 | -1.18 | -1.29 |
| OPERATING MARGIN AND PROFITABILITY (\%) |  |  |  |  |  |
| Gross operating margin | 6.8 | 8.3 | 5.2 | 6.8 | 5.7 |
| Return on capital employed ${ }^{1)}$ | 6.5 | 9.2 | 2.7 | 5.8 | 2.7 |
| PRODUCTION / DELIVERIES / CAPACITY UTILISATION |  |  |  |  |  |
| Deliveries (1000 tonnes) | 668 | 651 | 763 | 1940 | 2273 |
| Production / capacity (\%) | 88 | 88 | 90 | 89 | 88 |
|  |  |  |  |  |  |
|  | 30 SEP 2014 | 30 Jun 2014 | 31 MAR 2014 | 31 DEC 2013 | 30 SEP 2013 |
| BALANCE SHEET |  |  |  |  |  |
| Non-current assets | 9934 | 10500 | 10419 | 10611 | 10999 |
| Current assets | 3239 | 3268 | 3832 | 4005 | 4154 |
| Total assets | 13173 | 13767 | 14251 | 14617 | 15153 |
| Equity | 2012 | 2331 | 2273 | 2175 | 2712 |
| Net interest-bearing debt | 6931 | 6952 | 6800 | 6817 | 6918 |



GROSS OPERATING EARNINGS
NET INTEREST-BEARING DEBT



[^0]
## REPORT OF THE BOARD OF DIRECTORS FOR THE THIRD QUARTER OF 2014

- Third quarter 2014: Gross operating earnings NOK 208 million (NOK 251 million in the second quarter)
- Cash flow from operating activities NOK 46 million before net financial items in the quarter (NOK 206 million in the second quarter)
- Net interest-bearing debt decreased by NOK 21 million to NOK 6931 million, due to a positive exchange rate effect on debt amounting to NOK 40 million in the quarter
- The production at the new Boyer magazine paper machine in Australia, albeit increasing, remained sub-optimal. Work is ongoing to improve quality and optimize production costs
- Cost improvement programmes continue at all entities
- Loss for the period NOK 192 million (loss of NOK 114 million in the second quarter) after depreciation, financial items and tax expenses
- Reduced deferred tax asset in Norway and re-assessment of tax positions in the group


## INCOME STATEMENT

|  | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 3057 | 3018 | 3353 | 8942 | 9805 |
| Gross operating earnings | 208 | 251 | 176 | 612 | 564 |
| Depreciation | -186 | -180 | -136 | -547 | -533 |
| Operating earnings | 97 | 122 | -4 | 303 | -829 |
| Profit/loss before income taxes | -40 | -165 | -240 | -190 | -1747 |
| Profit/loss for the period | -192 | -114 | -147 | -296 | -1387 |

Operating revenue increased from the previous quarter, due to higher sales volumes at Golbey in France and Boyer in Australia.

Cost of materials increased somewhat from the second quarter on a per tonne basis, partly explained by the ramp-up at Boyer. Fixed costs were slightly lower, despite a negative exchange rate effect.

Gross operating earnings declined to NOK 208 million in the quarter, from NOK 251 million in the previous quarter. The prolonged ramp-up at Boyer contributed to the decline, together with the summer stop at Skogn.

Depreciation was NOK 186 million, NOK 6 million higher than in the second quarter.

Income taxes amounted to NOK 152 million in third quarter. The amount is mainly related to reduced deferred tax asset in Norway and
a re-assessment of tax positions in the group. Due to uncertainty related to the timing of utilisation of tax loss carry forward in Norway, some of the deferred tax asset has been expensed.

Loss for the period came in at NOK 192 million after financials and other items.

Global demand for newsprint declined by $7 \%$ in the first eight months of the year compared to the corresponding period last year. There was a decrease of $3 \%$ for magazine paper in the same period.

Capacity utilisation for the group was $88 \%$ in the third quarter ( $88 \%$ in the second quarter).

## SPECIAL ITEMS IN OPERATING EARNINGS

|  | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Restructuring expenses | 5 | 0 | 3 | 3 |  |
| Other gains and losses | 70 | 51 | -47 | 236 | -863 |

Other gains and losses consisted of a mark-to-market increase in the value of energy contracts recognised on the balance sheet. The value
of energy contracts are derived from exchanges rates, electricity prices and discount rates in accordance with IFRS standards.

## FINANCIAL ITEMS

|  | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest expenses incl. realised gain/loss on interest rate derivatives | -138 | -150 | -162 | -441 | -462 |
| Unrealised gain/loss on interest rate derivatives | 0 | 1 | 1 | 1 | 7 |
| Net interest expenses | -138 | -149 | -160 | -441 | -455 |
| Currency gains/losses *) | 11 | -121 | -87 | -16 | -448 |
| Other financial items | -11 | -15 | 2 | -42 | -32 |
| Total financial items | -138 | -284 | -245 | -498 | -935 |

*) Currency gains and losses on accounts receivable and accounts payable are reported as Operating revenue and Cost of materials respectively.
Net interest expenses were NOK 138 million in the quarter and lower than in previous quarters. The reduction reflected the redemption of the high coupon NOK bonds at the end of the second quarter.

## CASH FLOW

|  | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross operating earnings | 208 | 251 | 176 | 612 | 564 |
| Change in working capital *) | -136 | 44 | -104 | -53 | -79 |
| Payments made relating to restructuring activities | -12 | -21 | -10 | -144 | -114 |
| Adjustment for other items | -7 | -66 | -40 | -82 | -136 |
| Cash flow from net financial items | -15 | -458 | -108 | -532 | -437 |
| Taxes paid | -6 | -2 | -6 | -25 | -43 |
| Net cash flow from operating activities | 31 | -252 | -91 | -224 | -245 |
| Purchases of property, plant and equipment and intangible assets | -55 | -29 | -110 | -201 | -352 |
| Sales of property, plant and equipment, intangible assets, shares in companies and other investments. | 10 | 265 | 9 | 328 | 249 |

*) Change in working capital includes changes in provisions and other receivables.

Net cash flow from operating activities was NOK 31 million. Working capital increased by NOK 136 million in the quarter, due to a seasonal build in receivables.

Cash flow from net financial items was NOK -15 million with no payable bond interest in the quarter.

Purchases of property, plant and equipment of NOK 55 million were maintenance capital expenditure.

## BALANCE SHEET

|  | 30 SEP 2014 | 30 JUN 2014 | 31 DEC 2013 | 30 SEP 2013 |
| :---: | :---: | :---: | :---: | :---: |
| Non-current assets | 9934 | 10500 | 10611 | 10999 |
| Cash and cash equivalents | 500 | 580 | 1015 | 820 |
| Other current assets | 2739 | 2688 | 2990 | 3334 |
| Total assets | 13173 | 13767 | 14617 | 15153 |
| Equity including non-controlling interests | 2012 | 2331 | 2175 | 2712 |
| Non-current liabilities | 8763 | 8987 | 8779 | 8972 |
| Current liabilities | 2398 | 2449 | 3662 | 3469 |
| Net interest-bearing debt | 6931 | 6952 | 6817 | 6918 |

Equity was NOK 2012 million at 30 September 2014. The decrease reflected loss for the period and exchange rate related translation differences. Details are provided in the statement of changes in group equity later in this report. Equity per share was NOK 11.

Net interest-bearing debt decreased by NOK 21 million to NOK 6931 million at 30 September 2014. A negative cash flow after investments was more than offset by a positive exchange rate effect on debt. USD denominated debt increased in NOK terms with a
stronger dollar, while the effect on EUR denominated debt was opposite and larger.

Cash and cash equivalents amounted to NOK 500 million at 30 September 2014.

## SEGMENT INFORMATION

PUBLICATION PAPER EUROPE

|  | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 2244 | 2266 | 2455 | 6720 | 6764 |
| Gross operating earnings | 159 | 173 | 83 | 452 | 167 |
| Depreciation | -99 | -98 | -90 | -295 | -260 |
| Operating earnings | 67 | 77 | -3 | 164 | -86 |
| Gross operating margin (\%) | 7.1 | 7.6 | 3.4 | 6.7 | 2.5 |
| Return on capital employed (\%) *) | 8.6 | 10.1 | 2.0 | 7.9 | 1.2 |
| Production (1 000 tonnes) | 493 | 497 | 566 | 1508 | 1659 |
| Deliveries (1000 tonnes) | 508 | 504 | 576 | 1502 | 1639 |
| Production / capacity (\%) | 86 | 87 | 89 | 88 | 87 |

") Annualised return on capital employed.

The segment constitutes Norske Skog's European operations in the publication paper market, with mills in Norway, France, Austria and Germany. Annual production capacity is 2290000 tonnes.

Operating revenue decreased slightly compared to the previous quarter despite a modest increase in sales volumes.

Cost of materials was flat from the second quarter on a per tonne basis. Fixed costs were reduced, despite a negative exchange rate effect.

Gross operating earnings declined to NOK 159 million in the quarter, from NOK 173 million in the previous quarter. The summer stop at one of three machines at Skogn in Norway contributed to the decline.

Demand for newsprint and magazine paper in Europe decreased by $5 \%$ and $4 \%$ respectively in the first eight months of the year compared to the corresponding period last year.

Capacity utilisation was $86 \%$ in the third quarter ( $87 \%$ in the second quarter).

## PUBLICATION PAPER AUSTRALASIA

|  | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 816 | 755 | 892 | 2229 | 3014 |
| Gross operating earnings | 59 | 82 | 113 | 195 | 453 |
| Depreciation | -87 | -81 | -43 | -247 | -261 |
| Operating earnings | -36 | -4 | 69 | -76 | 2 |
| Gross operating margin (\%) | 7.2 | 10.9 | 12.7 | 8.7 | 15.0 |
| Return on capital employed (\%) *) | 4.5 | 8.5 | 6.9 | 4.2 | 7.0 |
| Production (1 000 tonnes) | 168 | 159 | 188 | 459 | 642 |
| Deliveries (1000 tonnes) | 161 | 147 | 187 | 438 | 634 |
| Production / capacity (\%) | 94 | 91 | 91 | 92 | 89 |

*) Annualised return on capital employed.

The segment consists of Norske Skog's operations in Australasia. Annual production capacity is 715000 tonnes.

Operating revenue increased compared to the previous quarter, due to higher production at the new magazine paper machine at Boyer.

Cost of materials went up on a per tonne basis compared to the second quarter. This largely reflected sub-optimal production at the new Boyer machine. Work is ongoing to reach the right quality with optimal raw material usage per tonne. Fixed costs in the segment were slightly higher, largely due to a negative exchange rate effect.

Gross operating earnings decreased to NOK 59 million, from

NOK 82 million in the second quarter. The prolonged ramp-up at Boyer contributed to the decline.

Demand for newsprint in Oceania decreased by 6\% in the first eight months of the year, compared to the corresponding period last year. Demand for magazine paper in Australasia declined by 1\% in the same period.

Capacity utilisation was $94 \%$ in the third quarter (91\% in the second quarter.

## OTHER ACTIVITIES

|  | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Operating revenue | 33 | 34 | 47 | 101 |  |
| Gross operating earnings | -10 | -4 | -20 | -35 | -56 |
| Depreciation | -1 | -1 | -4 | -5 | -11 |
| Operating earnings | 66 | 49 | -70 | 215 | -744 |

Other activities consist mainly of unallocated group costs and purchase and resale activities to the business units. Operating earnings of NOK

66 million mainly constitute an increase in the value of energy contracts. See "special items in operating earnings" above.

## HEALTH AND SAFETY

The H -value (the number of lost-time injuries per million working hours) was 0.9 in the 12 month period from 1 October 2013 to 30 September 2014.

## RISK MANAGEMENT

Norske Skog conducts continuous evaluations of its operational and financial risk factors. The main operational risks are related to prices and sales volumes for newsprint and magazine paper, as well as the prices of key input factors such as wood, recovered paper and energy.
Financial risk management mainly includes currency, interest rate and liquidity risk. A description of risk factors and risk management is given in the annual financial statements for 2013.

## OUTLOOK

Publication paper prices in Europe are expected to remain relatively stable throughout 2014. The market balance for newsprint is stable throughout 2014. The market balance for newsprint is satisfactory.

Newsprint prices in Australasia are to a large degree fixed through long-term contracts, while export volumes track international prices. Magazine paper prices are more short-term and among other exposed to the relative strength of AUD.

Variable costs for the group are expected to remain relatively stable. Fixed costs initiatives continue. Norske Skog will redeem the last of the NOK bonds on 24 October 2014. The board has full focus on the upcoming bond maturity in October 2015 and is considering several options.

## SHARES

The foreign ownership share was $18 \%$ at the end of September 2014. An overview of the main shareholders at the end of September 2014 is included in Note 9.

SKøYEN, 22 OCTOBER 2014 - THE BOARD OF DIRECTORS OF NORSKE SKOGINDUSTRIER ASA


Karin Bing Orgland Board member


Paul Kristiansen
Board member


Board member


Svein Erik Veie Board member


Kjetil Bakkan Board member


Sven Ombudstvedt President and CEO

INTERIM FINANCIAL STATEMENTS, THIRD QUARTER OF 2014 CONDENSED CONSOLIDATED INCOME STATEMENT

| NOK MILLION | NOTE | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 6 | 3057 | 3018 | 3353 | 8942 | 9805 |
| Distribution costs |  | -312 | -306 | -367 | -917 | -1 035 |
| Cost of materials |  | -1798 | -1773 | -2 004 | -5 388 | -5 964 |
| Change in inventories |  | -34 | 22 | -46 | 96 | 101 |
| Employee benefit expenses |  | -477 | -487 | -501 | -1435 | -1544 |
| Other operating expenses |  | -228 | -223 | -257 | -685 | -800 |
| Gross operating earnings |  | 208 | 251 | 176 | 612 | 564 |
| Depreciation | 4 | -186 | -180 | -136 | -547 | -533 |
| Restructuring expenses |  | 5 | 0 | 3 | -3 | 4 |
| Other gains and losses | 8 | 70 | 51 | -47 | 236 | -863 |
| Impairments | 3, 4 | 0 | 0 | 0 | 0 | 0 |
| Operating earnings |  | 97 | 122 | -4 | 303 | -829 |
| Share of profit in associated companies |  | 0 | -3 | 9 | 5 | 17 |
| Financial items |  | -138 | -284 | -245 | -498 | -935 |
| Profit/loss before income taxes |  | -40 | -165 | -240 | -190 | -1747 |
| Income taxes |  | -152 | 51 | 94 | -105 | 360 |
| Profit/loss for the period |  | -192 | -114 | -147 | -296 | -1 387 |
| Profit/loss for the period attributable to |  |  |  |  |  |  |
| Owners of the parent |  | -192 | -114 | -147 | -296 | -1387 |
| Non-controlling interests |  | 0 | 0 | 0 | 0 | 0 |
| Basic/diluted earnings per share (NOK) |  | -1.01 | -0.60 | -0.77 | -1.56 | -7.31 |

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| NOK MILLION | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Profit/loss for the period | -192 | -114 | -147 | -296 | -1 387 |
| Other comprehensive income Items that may be reclassified subsequently to profit or loss Currency translation differences | -187 | 222 | 144 | 74 | 148 |
| Tax expense on translation differences | 0 | 0 | -22 | 25 | -7 |
| Hedge of net investment in foreign operations | 61 | -44 | -56 | 41 | -187 |
| Tax expense on net investment hedge | 0 | 0 | -1 | 0 | -3 |
| Reclassified translation differences upon divestment of foreign operations | 0 | 1 | -7 | 1 | 255 |
| Reclassified hedging gain/loss on net investment upon divestment of foreign operations | 0 | 0 | 0 | 0 | -361 |
| Tax expense on reclassifications | 0 | 0 | 0 | 0 | 101 |
| Other items | 0 | -7 | 0 | -7 | 1 |
| Tax expense on other items | 0 | 0 | 0 | 0 | 0 |
| Total | -127 | 172 | 58 | 133 | -53 |
| Items that will not be reclassified subsequently to profit or loss |  |  |  |  |  |
| Remeasurements of post employment benefit obligations | 0 | 0 | 0 | 0 | 0 |
| Tax effect on remeasurements of post employment benefit obligations | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| Other comprehensive income for the period | -127 | 172 | 58 | 133 | -53 |
| Comprehensive income for the period | -318 | 58 | -89 | -164 | -1440 |
| Comprehensive income for the period attributable to: Owners of the parent | -318 | 58 | -89 | -164 | -1441 |
| Non-controlling interests | 0 | 0 | 0 | 0 | 1 |

## CONDENSED CONSOLIDATED BALANCE SHEET



SKøYEN, 22 OCTOBER 2014 - THE BOARD OF DIRECTORS OF NORSE SKOGINDUSTRIER ASA


Karin Ming Orgland Board member


Paul Kristiansen Board member


Board member


Board member


Stein Erik Vie
Board member


Kjetil Bakkan Board member


Sven Ombudstvedt President and CEO

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| NOK MILLION | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash generated from operations | 2933 | 3078 | 3222 | 9191 | 9861 |
| Cash used in operations | -2 880 | -2 871 | -3 200 | -8 859 | -9 626 |
| Cash from net financial items | -15 | -458 | -108 | -532 | -437 |
| Taxes paid | -6 | -2 | -6 | -25 | -43 |
| Net cash flow from operating activities ${ }^{1)}$ | 31 | -252 | -91 | -224 | -245 |
| Purchases of property, plant and equipment and intangible assets | -55 | -29 | -110 | -201 | -352 |
| Sales of property, plant and equipment and intangible assets | 1 | 0 | 4 | 2 | 23 |
| Dividend received | 0 | 0 | 16 | 1 | 16 |
| Purchase of shares in companies and other investments | 0 | -4 | 0 | -8 | -39 |
| Sales of shares in companies and other investments | 9 | 265 | 5 | 326 | 226 |
| Net cash flow from investing activities | -44 | 231 | -85 | 120 | -127 |
| New loans raised | 75 | 229 | 95 | 478 | 844 |
| Repayments of loans | -134 | -543 | -689 | -914 | -916 |
| Net cash flow from financing activities | -58 | -313 | -594 | -436 | -72 |
| Foreign currency effects on cash and cash equivalents | -9 | 36 | 15 | 25 | 69 |
| Total change in cash and cash equivalents | -80 | -298 | -755 | -515 | -374 |
| Cash and cash equivalents at start of period | 580 | 878 | 1575 | 1015 | 1194 |
| Cash and cash equivalents at end of period | 500 | 580 | 820 | 500 | 820 |
| ${ }^{1)}$ Reconciliation of net cash flow from operating activities Gross operating earnings | 208 | 251 | 176 | 612 | 564 |
| Change in working capital | -136 | 44 | -104 | -53 | 79 |
| Payments made relating to restructuring activities | -12 | -21 | -10 | -144 | -114 |
| Adjustment for other items | -7 | -66 | -40 | -82 | -136 |
| Cash flow from net financial items | -15 | -458 | -108 | -532 | -437 |
| Taxes paid | -6 | -2 | -6 | -25 | -43 |
| Net cash flow from operating activities | 31 | -252 | -91 | -224 | -245 |

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN GROUP EQUITY

| NOK MILLION | Paid-in equity | Retained earnings | Hedge accounting | Other equity reserves | Total before noncontrolling interests | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity 1 January 2013 | 12302 | -8 361 | 317 | -116 | 4142 | 9 | 4151 |
| Profit/loss for the period | 0 | -1 240 | 0 | 0 | -1 240 | 0 | -1 240 |
| Other comprehensive income for the period | 0 | 0 | -393 | 283 | -110 | 1 | -109 |
| Equity 30 June 2013 | 12302 | -9 601 | -76 | 167 | 2791 | 10 | 2801 |
| Profit/loss for the period | 0 | -147 | 0 | 0 | -147 | 0 | -147 |
| Other comprehensive income for the period | 0 | 0 | -57 | 115 | 58 | 0 | 58 |
| Equity 30 September 2013 | 12302 | -9 748 | -133 | 282 | 2702 | 10 | 2712 |
| Profit/loss for the period | 0 | -457 | 0 | 0 | -457 | 0 | -457 |
| Other comprehensive income for the period | 0 | 0 | -57 | -12 | -69 | 0 | -69 |
| Non-controlling interest - divested operations | 0 | 0 | 0 | 0 | 0 | -10 | -10 |
| Equity 31 December 2013 | 12302 | -10 205 | -190 | 269 | 2175 | 0 | 2175 |
| Profit/loss for the period | 0 | -104 | 0 | 0 | -104 | 0 | -104 |
| Other comprehensive income for the period | 0 | 0 | -20 | 279 | 259 | 0 | 259 |
| Equity 30 June 2014 | 12302 | -10 308 | -210 | 548 | 2331 | 0 | 2331 |
| Profit/loss for the period | 0 | -192 | 0 | 0 | -192 | 0 | -192 |
| Other comprehensive income for the period | 0 | 0 | 61 | -187 | -127 | 0 | -127 |
| Equity 30 September 2014 | 12302 | -10 500 | -149 | 359 | 2012 | 0 | 2012 |

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS 

## 1. GENERAL INFORMATION

Norske Skogindustrier ASA ("the company") and its subsidiaries ("the group") manufacture, distribute and sell publication paper. This includes newsprint and magazine paper.

Norske Skog's segment structure has been changed with effect from 1 January 2014. See Note 6 Operating segments for more information.

All amounts in the interim financial statements are presented in NOK million unless otherwise stated. Due to rounding, there may be differences in the summation of columns and rows.

The interim financial statements were authorised for issue by the board of directors in Norske Skogindustrier ASA on 22 October 2014.

## 2. ACCOUNTING POLICIES

The interim financial statements of Norske Skog have been prepared in accordance with IAS 34 Interim Financial Reporting. The interim financial statements do not include all information required for full annual financial statements, and should be read in conjunction with the consolidated financial statements for 2013. The interim financial statements are unaudited.

The accounting policies applied in the preparation of the interim financial statements are consistent with those applied in the preparation of the annual financial statements for the year ended

31 December 2013, except for the adaptation of amended standards and new interpretations, which are mandatory from 1 January 2014. These changes are described in the annual financial statements for 2013.

The group has not early adopted any standard, interpretation or amendment that has been issued but is not yet mandatory.

## 3. ESTIMATES, JUDGEMENTS AND ASSUMPTIONS

Preparation of interim financial statements in accordance with IFRS implies use of estimates, which are based on judgements and assumptions that affect the application of accounting principles and the reported amounts of assets, liabilities, revenues and expenses. Actual amounts might differ from such estimates.

## Estimated decline in value of intangible assets and property, plant

 and equipmentIntangible assets which have an indefinite useful life and goodwill are not subject to amortisation, but are tested annually for impairment. Property, plant and equipment, and intangible assets that are subject to amortisation are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. Value in use is the present value of the future cash flows expected to be derived from a cashgenerating unit. Norske Skog applies a weighted average cost of capital (WACC) model for calculating the present value of future cash flows. Calculation of value in use requires use of estimates.
There was no indication that further impairments or reversals of previous impairments should be made at 30 September 2014.

Commodity contracts and embedded derivatives in commodity contracts measured at fair value
Commodity contracts that fail to meet the own-use exemption criteria in IAS 39 Financial instruments - recognition and measurement are recognised in the balance sheet and valued at fair value. Fair values of commodity contracts and embedded derivatives in commodity contracts which are not traded in an active marked, are assessed through valuation techniques. Norske Skog has one long-term energy contract in New Zealand. The electricity prices for long-term electricity
contracts in New Zealand are not directly observable in the market for the whole contract length. Price forecasts from acknowledged external sources are used in the estimation of fair value. The group uses its judgement to select a variety of methods and make assumptions that are mainly based on market conditions existing at each balance sheet date.

See Note 9 in the annual financial statements for 2013 for more information regarding the calculation of fair value of derivatives.

## Provisions

Provisions for environmental restoration, dismantling costs, restructuring activities and legal claims are recognised when the group has a present legal or constructive obligation as a result of past events; an outflow of resources is more likely than not to be required to settle the obligation and the amount can be reliably estimated.

Provisions for future environmental and dismantling liabilities are based on a number of assumptions made using management's best judgment.

See Note 2 in the annual financial statements for 2013 for a more thorough description of important accounting estimates and assumptions impacting the preparation of financial statements.

## Contingent liabilities

Norske Skog is an international company that, through its ongoing business operations, will be exposed to litigation and claims from public authorities and contracting parties.

Norske Skog has an ongoing process related to simplification of the group's corporate structure. This, in combination with changes in individual countries' tax laws, could increase the group's tax exposure.

## 4. PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

| JAN-SEP | PROPERTY, PLANT AND EQUIPMENT | INTANGIBLE ASSETS | TOTAL |
| :---: | :---: | :---: | :---: |
| Carrying value at start of period | 9025 | 152 | 9177 |
| Additions *) | 205 | 75 | 280 |
| Depreciation | -541 | -6 | -547 |
| Impairments | 0 | 0 | 0 |
| Value changes | -6 | 0 | -6 |
| Disposals | -9 | -148 | -157 |
| Currency translation differences | 46 | 4 | 50 |
| Carrying value at end of period | 8720 | 77 | 8797 |

${ }^{\text {* }}$ ) The difference between additions and the line Purchases of property, plant and equipment and intangible assets in the condensed consolidated statement of cash flows is due to finance leases, allocated emission allowances, accruals for payments and other additions with no cash impact.

## 5. DIVESTMENT OF OPERATIONS

In January 2014, the terms of sale for Norske Skog's remaining 49\% stake in Norske Skog Pisa Ltda. in Brazil were renegotiated, with an accelerated timeline and a sales price of USD 37 million. The transaction was completed on 17 January. Following this, Norske Skog has no remaining interests in South America, and the investment in associated company in Pisa (NOK 223 million at the end of 2013) has been derecognised from the balance sheet. The value at the end of

2013 reflected the agreed sales price, so the transaction did not result in any additional income statement impact in 2014. The sales proceeds from the transaction was received during the second quarter of 2014.

Norske Skog's share in the sales offices Norske Skog Czech \& Slovak Republic spol.s r.o (Czech Republic) and Norske Skog Polska Sp.z o.o. (Poland) were sold in June 2014.

## 6. OPERATING SEGMENTS

The composition of Norske Skog's operating segments was changed with effect from 1 January 2014. The activities of the Norske Skog group are now focused on two business systems, namely Europe and Australasia. The segment structure is in line with how the group is managed internally. Norske Skog's chief operating decision maker is corporate management, who distribute resources and assess performance of the group's operating segments. According to the operating model, all mills have a direct reporting line to corporate management. The mills have been aggregated into two operating segments, publication paper Europe and publication paper Australasia, based on geographical location. Norske Skog has an integrated strategy in Europe and Australasia to maximize the profit in each region. The optimisation is carried out through coordinated sales- and operational planning. The regional planning, in combination with
structured sales and operational processes, ensures maximisation of profit.
Publication paper includes newsprint and magazine paper. Newsprint includes standard newsprint and other paper qualities used in newspapers, inserts, catalogues etc. Magazine paper includes the paper qualities super calendered (SC) and light weight coated (LWC). Magazine paper is used in magazines, catalogues and advertising materials.
Activities that are not part of the operating segments are included in other activities.

The comparative figures for 2013 have been restated in accordance with the new segment structure.

| Q3 2014 | PUBLICATION PAPER EUROPE | $\begin{array}{r} \text { PUBLICATION } \\ \text { PAPER } \\ \text { AUSTRALASIA } \end{array}$ | OTHER <br> ACTIVITIES | ELIMINATIONS | NORSKE SKOG GROUP |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 2244 | 816 | 33 | -36 | 3057 |
| Distribution costs | -212 | -101 | 0 | 0 | -312 |
| Cost of materials | -1315 | -482 | -1 | 0 | -1798 |
| Change in inventories | -58 | 24 | 0 | 0 | -34 |
| Employee benefit expenses | -328 | -126 | -23 | 0 | -477 |
| Other operating expenses | -172 | -73 | -20 | 36 | -228 |
| Gross operating earnings | 159 | 59 | -10 | 0 | 208 |
| Depreciation | -99 | -87 | -1 | 0 | -186 |
| Restructuring expenses | 5 | 0 | 0 | 0 | 5 |
| Other gains and losses | 1 | -8 | 77 | 0 | 70 |
| Impairments | 0 | 0 | 0 | 0 | 0 |
| Operating earnings | 67 | -36 | 66 | 0 | 97 |


| Q2 2014 | PUBLICATION PAPER EUROPE | PUBLICATION PAPER AUSTRALASIA | OTHER ACTIVITIES | ELIMINATIONS | NORSKE SKOG GROUP |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 2266 | 755 | 34 | -37 | 3018 |
| Distribution costs | -216 | -90 | 0 | 0 | -306 |
| Cost of materials | -1 337 | -439 | 1 | 0 | -1773 |
| Change in inventories | -23 | 46 | 0 | 0 | 22 |
| Employee benefit expenses | -346 | -118 | -23 | 0 | -487 |
| Other operating expenses | -172 | -71 | -17 | 36 | -223 |
| Gross operating earnings | 173 | 82 | -4 | 0 | 251 |
| Depreciation | -98 | -81 | -1 | 0 | -180 |
| Restructuring expenses | 0 | 0 | 0 | 0 | 0 |
| Other gains and losses | 3 | -6 | 54 | 0 | 51 |
| Impairments | 0 | 0 | 0 | 0 | 0 |
| Operating earnings | 77 | -4 | 49 | 0 | 122 |


| Q3 2013 | PUBLICATION PAPER EUROPE | PUBLICATION PAPER AUSTRALASIA | OTHER <br> ACTIVITIES | ELIMINATIONS | NORSKE SKOG GROUP |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 2455 | 892 | 47 | -41 | 3353 |
| Distribution costs | -262 | -105 | 0 | 0 | -367 |
| Cost of materials | -1519 | -481 | -5 | 1 | -2 004 |
| Change in inventories | -49 | 2 | 0 | 0 | -46 |
| Employee benefit expenses | -351 | -121 | -29 | 0 | -501 |
| Other operating expenses | -190 | -74 | -33 | 40 | -257 |
| Gross operating earnings | 83 | 113 | -20 | 0 | 176 |
| Depreciation | -90 | -43 | -4 | 0 | -136 |
| Restructuring expenses | -1 | 4 | 0 | 0 | 3 |
| Other gains and losses | 4 | -5 | -46 | 0 | -47 |
| Impairments | 0 | 0 | 0 | 0 | 0 |
| Operating earnings | -3 | 69 | -70 | 0 | -4 |



## OPERATING SEGMENT PUBLICATION PAPER EUROPE

The publication paper Europe segment encompasses production and sale of newsprint and magazine paper in Europe. All the five

European mills and the regional sales organization are included in the operating segment publication paper Europe.

| INCOME STATEMENT | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 2244 | 2266 | 2455 | 6720 | 6764 |
| Distribution costs | -212 | -216 | -262 | -647 | -713 |
| Cost of materials | -1 315 | -1 337 | -1519 | -4 111 | -4 337 |
| Change in inventories | -58 | -23 | -49 | 14 | 73 |
| Employee benefit expenses | -328 | -346 | -351 | -1 004 | -1 055 |
| Other operating expenses | -172 | -172 | -190 | -520 | -565 |
| Gross operating earnings | 159 | 173 | 83 | 452 | 167 |
| Depreciation | -99 | -98 | -90 | -295 | -260 |
| Restructuring expenses | 5 | 0 | -1 | 3 | 0 |
| Other gains and losses | 1 | 3 | 4 | 4 | 8 |
| Impairments | 0 | 0 | 0 | 0 | 0 |
| Operating earnings | 67 | 77 | -3 | 164 | -86 |
| Share of operating revenue from external parties (\%) | 100 | 100 | 95 | 99 | 96 |

## OPERATING SEGMENT PUBLICATION PAPER AUSTRALASIA

The publication paper Australasia segment encompasses production and sale of newsprint and magazine paper in Australasia. All the three
mills in Australasia and the regional sales organization are included in the operating segment publication paper Australasia.

| INCOME STATEMENT | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 816 | 755 | 892 | 2229 | 3014 |
| Distribution costs | -101 | -90 | -105 | -270 | -322 |
| Cost of materials | -482 | -439 | -481 | -1276 | -1602 |
| Change in inventories | 24 | 46 | 2 | 81 | 28 |
| Employee benefit expenses | -126 | -118 | -121 | -361 | -404 |
| Other operating expenses | -73 | -71 | -74 | -208 | -262 |
| Gross operating earnings | 59 | 82 | 113 | 195 | 453 |
| Depreciation | -87 | -81 | -43 | -247 | -261 |
| Restructuring expenses | 0 | 0 | 4 | 0 | 4 |
| Other gains and losses | -8 | -6 | -5 | -24 | -194 |
| Impairments | 0 | 0 | 0 | 0 | 0 |
| Operating earnings | -36 | -4 | 69 | -76 | 2 |
| Share of operating revenue from external parties (\%) | 100 | 100 | 100 | 100 | 100 |

## OTHER ACTIVITIES

Activities in the group that do not fall into the operating segments are presented under other activities. This includes corporate functions, real estate activities, energy (commodity contracts and embedded
derivatives in commodity contracts) and other holding company activities.

| INCOME STATEMENT | Q3 2014 | Q2 2014 | Q3 2013 | YTD 2014 | YTD 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 33 | 34 | 47 | 101 | 272 |
| Distribution costs | 0 | 0 | 0 | 0 | 0 |
| Cost of materials | -1 | 1 | -5 | -1 | -145 |
| Change in inventories | 0 | 0 | 0 | 0 | 0 |
| Employee benefit expenses | -23 | -23 | -29 | -70 | -85 |
| Other operating expenses | -20 | -17 | -33 | -65 | -98 |
| Gross operating earnings | -10 | -4 | -20 | -35 | -56 |
| Depreciation | -1 | -1 | -4 | -5 | -11 |
| Restructuring expenses | 0 | 0 | 0 | 0 | 0 |
| Other gains and losses | 77 | 54 | -46 | 256 | -676 |
| Impairments | 0 | 0 | 0 | 0 | 0 |
| Operating earnings | 66 | 49 | -70 | 215 | -744 |
| Share of operating revenue from external parties (\%) | 0 | 0 | 18 | 0 | 15 |
| OPERATING REVENUE Energy | 0 | 0 | 0 | 0 | 106 |
| Real estate activities | 0 | 0 | 0 | 0 | 0 |
| Corporate functions | 32 | 32 | 36 | 97 | 113 |
| Miscellaneous | 8 | 8 | 19 | 24 | 77 |
| Eliminations | -7 | -7 | -8 | -20 | -23 |
| Total | 33 | 34 | 47 | 101 | 272 |
| GROSS OPERATING EARNINGS Energy | 0 | 0 | 0 | 0 | 0 |
| Real estate activities | 0 | 0 | 0 | 0 | -1 |
| Corporate functions | -10 | -3 | -19 | -28 | -52 |
| Miscellaneous | 0 | -1 | -1 | -7 | -3 |
| Eliminations | 0 | 0 | 0 | 0 | 0 |
| Total | -10 | -4 | -20 | -35 | -56 |

## PROPERTY, PLANT AND EQUIPMENT PER SEGMENT

|  | PROPERTY, PLANT AND EQUIPMENT | INTANGIBLE ASSETS | TOTAL |
| :---: | :---: | :---: | :---: |
| Publication paper Europe | 5031 | 0 | 5031 |
| Publication paper Australasia | 3654 | 15 | 3670 |
| Other activities | 35 | 61 | 97 |
| Total | 8720 | 77 | 8797 |

## 7. INTEREST-BEARING DEBT

## NET INTEREST-BEARING DEBT

Norske Skog has recognised an amount in the balance sheet as a result of the termination of a large part of the fair value hedge portfolio in the first half of 2009. A hedge reserve (deferred income) amounting to NOK 173 million is included in interest-bearing debt at 30 September 2014. The corresponding figure at 30 June 2014 was NOK 172 million.

The hedge reserve does not constitute any payment obligation for the group, but will be amortised in the income statement over the lifetime of the debt that has been hedged.

| 30 SEP 2014 | REPORTED KEY FIGURES |
| :---: | :---: |
| Interest-bearing non-current liabilities | 7332 |
| Interest-bearing current liabilities | 272 |
| - Hedge reserve | 173 |
| - Cash and cash equivalents | 500 |
| = Net interest-bearing debt | 6931 |

## DEBT REPAYMENT SCHEDULE



Total debt listed in the repayment schedule may differ from the carrying value in the balance sheet.

This is due to premiums and discounts on issued bonds and hedge reserve.

## BONDS

Bond financing constitutes the majority of Norske Skog's total debt financing. All bonds are issued by Norske Skogindustrier ASA and are
unsecured. The table below shows Norske Skog's issued bonds at 30 September 2014.

| MATURITY | CURRENCY | COUPON | ORIGINAL AMOUNT | OUTSTANDING AMOUNT 30 SEP 2014 |
| :---: | :---: | :---: | :---: | :---: |
| October 2015 | USD | 6.125\% | USD 200 mill | USD 158 mill |
| October 2033 | USD | 7.125\% | USD 200 mill | USD 200 mill |
| June 2016 | EUR | 11.75\% | EUR 150 mill | EUR 130 mill |
| June 2017 | EUR | 7.00\% | EUR 500 mill | EUR 388 mill |
| October 2014 | NOK (NSG 15) | 5.40\% | NOK 300 mill | NOK 185 mill |

## 8. ENERGY CONTRACTS, DERIVATIVES AND FINANCIAL INSTRUMENTS CARRIED AT FAIR VALUE

| 30 SEP 2014 | ASSETS |  | LIABILITIES |  |
| :---: | :---: | :---: | :---: | :---: |
|  | CURRENT | NON-CURRENT | CURRENT | NON-CURRENT |
| Energy contracts and embedded derivatives in energy contracts (level 3) | 17 | 155 | -22 | -77 |
| Energy contracts (level2) | 0 | 12 | -5 |  |
| Other raw material contracts (level 3) | 5 | 0 | 0 | 0 |
| Other derivatives and financial instruments carried at fair value (level 2) | 0 | 0 | -29 | 0 |
| Total | 22 | 167 | -56 | -77 |

Norske Skog's portfolio of commodity contracts consists primarily of physical energy contracts. The fair value of commodity contracts is particularly sensitive to future fluctuations in energy prices. The fair value of embedded derivatives in physical contracts depends on currency and price index fluctuations.

Higher energy prices have a positive impact on fair value. Energy prices in New Zealand are virtually unchanged compared with the previous quarter.

The energy contracts in Norway are nominated in EUR. These contracts contain embedded derivatives that are recognised at fair value in accordance with IAS 39 Financial instruments - recognition and measurement. NOK has strengthened against EUR during the quarter, which has had a positive effect on the fair value of the embedded derivatives.

A decrease in estimates of consumer price indices has a positive impact on fair value. Consumer price indices, which affect the fair value, show only small changes compared with the previous quarter.

Changes in the value of energy-/commodity contracts and embedded derivatives in contracts are presented in the income statement line Other gains and losses. Realised effects from financial energy contracts are also included in this accounting line.
Gains and losses on level 3 financial instruments recognised in the income statement, line item Other gains and losses, amounted to NOK 96 million in the third quarter (NOK -27 million in the second quarter).

## 9. PRINCIPAL SHAREHOLDERS

| PRINCIPAL SHAREHOLDERS AT 30 SEPTEMBER 2014 | NUMBER OF SHARES | OWNERSHIP \% |
| :---: | :---: | :---: |
| Nobelsystem Scandinavia AS | 10100000 | 5.32 |
| Kontrari AS | 9000000 | 4.74 |
| Dimensional Fund Advisors | 6708773 | 3.53 |
| Skandinaviska Enskilda Banken | 6149000 | 3.24 |
| AT Skog BA | 6065911 | 3.19 |
| Allskog BA | 5295662 | 2.79 |
| Astrup Fearnley AS | 5189688 | 2.73 |
| Uthalden A/S | 4350000 | 2.29 |
| Nordnet Bank AB (Nominee) | 4246055 | 2.24 |
| Nil Spectatio Finans AS | 4204476 | 2.21 |
| Danske Bank A/S (Nominee) | 3264251 | 1.72 |
| Fiducia AS | 2986644 | 1.57 |
| Swedbank Norge Marketmaking ac. | 2925000 | 1.54 |
| JPMorgan Asset Management | 2663977 | 1.40 |
| AS Havlide | 2296466 | 1.21 |
| SES AS | 2200000 | 1.16 |
| AS Herdebred | 2112005 | 1.11 |
| Barokk Invest AS | 2050000 | 1.08 |
| Torstein I. Tvenge | 2000000 | 1.05 |
| Alfaplan AS | 1990000 | 1.05 |
| Shareholders with < $1 \%$ ownership | 104147718 | 54.83 |
| Total | 189945626 | 100.00 |

The data is provided by RD:IR and VPS, through the Nominee ID service. The data is obtained through the analysis of beneficial ownership and fund manager information provided in replies to disclosure of ownership notices issued to all custodians on the Norske Skogindustrier ASA share register. Whilst every reasonable effort is
made to verify all data, neither RD:IR nor VPS can guarantee the accuracy of the analysis.

## 10. THE NORSKE SKOG SHARE

|  | 30 SEP 2014 | 30 JUN 2014 | 31 MAR 2014 | 31 DEC 2013 | 30 SEP 2013 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Share price (NOK) | 3.94 | 4.92 | 4.90 | 4.74 | 3.43 |
| Book value of equity per share (NOK) | 10.59 | 12.27 | 11.97 | 11.45 | 14.50 |

## 11. EVENTS AFTER THE BALANCE SHEET DATE

There have been no events after the balance sheet date with significant impact on the interim financial statements for the third quarter of 2014.

## 12. HISTORICAL FIGURES

| INCOME STATEMENT | Q3 2014 | Q2 2014 | Q1 2014 | Q4 2013 | Q3 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 3057 | 3018 | 2867 | 3534 | 3353 |
| Variable costs | -2 144 | -2 057 | -2 009 | -2 563 | -2 418 |
| Fixed costs | -705 | -710 | -705 | -673 | -759 |
| Gross operating earnings | 208 | 251 | 153 | 298 | 176 |
| Depreciation | -186 | -180 | -181 | -196 | -136 |
| Restructuring expenses | 5 | 0 | -2 | -149 | 3 |
| Other gains and losses | 70 | 51 | 114 | -237 | -47 |
| Operating earnings | 97 | 122 | 84 | -283 | -4 |
| Share of profit in associated companies | 0 | -3 | 8 | 9 | 9 |
| Financial items | -138 | -284 | -77 | -323 | -245 |
| Profit/loss before income taxes | -40 | -165 | 15 | -597 | -240 |
| Income taxes | -152 | 51 | -4 | 140 | 94 |
| Profit/loss for the period | -192 | -114 | 11 | -457 | -147 |
|  |  |  |  |  |  |
| SEGMENT INFORMATION | Q3 2014 | Q2 2014 | Q1 2014 | Q4 2013 | Q3 2013 |
| Publication paper Europe |  |  |  |  |  |
| Operating revenue | 2244 | 2266 | 2211 | 2668 | 2455 |
| Gross operating earnings | 159 | 173 | 121 | 159 | 83 |
| Deliveries (1000 tonnes) | 508 | 504 | 490 | 599 | 576 |
| Publication paper Australasia |  |  |  |  |  |
| Operating revenue | 816 | 755 | 658 | 857 | 892 |
| Gross operating earnings | 59 | 82 | 54 | 140 | 113 |
| Deliveries (1000 tonnes) | 161 | 147 | 130 | 178 | 187 |
| Other activities |  |  |  |  |  |
| Operating revenue | 33 | 34 | 34 | 41 | 47 |
| Gross operating earnings | -10 | -4 | -21 | 0 | -20 |



| BALANCE SHEET | 30 SEP 2014 | 30 JUN 2014 | 31 MAR 2014 | 31 DEC 2013 | 30 SEP 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total non-current assets | 9934 | 10500 | 10419 | 10611 | 10999 |
| Inventories | 1382 | 1456 | 1377 | 1274 | 1493 |
| Trade and other receivables | 1321 | 1176 | 1458 | 1574 | 1695 |
| Cash and cash equivalents | 500 | 580 | 878 | 1015 | 820 |
| Other current assets | 37 | 55 | 119 | 141 | 145 |
| Total current assets | 3239 | 3268 | 3832 | 4005 | 4154 |
| Total assets | 13173 | 13767 | 14251 | 14617 | 15153 |
| Total equity | 2012 | 2331 | 2273 | 2175 | 2712 |
| Total non-current liabilities | 8763 | 8987 | 8728 | 8779 | 8972 |
| Trade and other payables | 1844 | 1907 | 1860 | 2040 | 2171 |
| Other current liabilities | 555 | 542 | 1390 | 1623 | 1298 |
| Total current liabilities | 2398 | 2449 | 3251 | 3662 | 3469 |
| Total liabilities | 11161 | 11437 | 11978 | 12441 | 12441 |
| Total equity and liabilities | 13173 | 13767 | 14251 | 14617 | 15153 |


| CASH FLOW | Q3 2014 | Q2 2014 | Q1 2014 | Q4 2013 | Q3 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of net cash flow from operating activities |  |  |  |  |  |
| Gross operating earnings | 208 | 251 | 153 | 298 | 176 |
| Change in operating working capital | -117 | 62 | 27 | 282 | -119 |
| Payments made relating to restructuring activities | -12 | -21 | -111 | -8 | -10 |
| Cash flow from net financial items | -15 | -458 | -58 | -184 | -108 |
| Taxes paid | -6 | -2 | -17 | -14 | -6 |
| Other | -25 | -84 | 3 | -61 | -25 |
| Net cash flow from operating activities | 31 | -252 | -4 | 313 | -91 |
| Purchases of property, plant and equipment and intangible assets | -55 | -29 | -116 | -176 | -110 |
| Net divestments | 10 | 261 | 49 | 132 | 9 |
| Dividend received | 0 | 0 | 0 | 2 | 16 |
| Net cash flow from investing activities | -44 | 231 | -67 | -42 | -85 |
| Net cash flow from financing activities | -58 | -313 | -65 | -80 | -594 |
| Foreign currency effects on cash and cash equivalents | -9 | 36 | -1 | 5 | 15 |
| Total change in cash and cash equivalents | -80 | -298 | -137 | 195 | -755 |


[^0]:    DEFINITIONS
    ${ }^{1)}$ Return on capital employed (annualised) $=($ Gross operating earnings - Capital expenditure) : Capital employed (average)

