



### Introduction



Robust capital structure – return to Oslo Stock Exchange



High dividend and growth in new areas



Strong cash flow



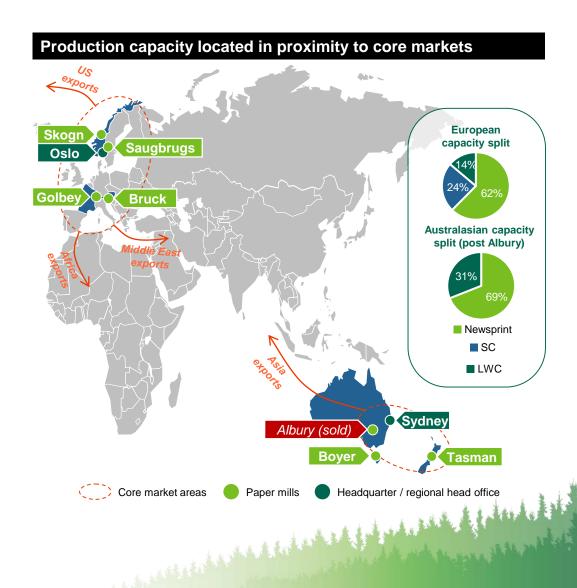
Environmentally friendly



## Norske Skog – Successful initial public offering

#### **Introduction to Norske Skog**

- The Offering attracted strong interest from Norwegian and international investors
- Overweight of Norwegian investors that purchased shares in the Offering
- The Offering was multiple times over-subscribed
- Following completion of the Offering, the Company will have more than 1,200 shareholders
- The IPO consisted of the sale of 30,000,000 shares sold by Oceanwood in a base deal and 4,500,000 shares overallotted (15% of the base deal). Oceanwood will retain a 63.6% ownership post IPO falling to 58.2% on a full exercise of the over-allotment option
- Market capitalisation of NOK 3.1bn with a listing price of NOK 38 per share and 82.5m shares outstanding.
   Enterprise value of approximately NOK 4.1 billion on Q2.



# Publication paper is a ~40m tonne industry supported



# by substantial global demand for newspapers and magazines

#### Three main products within publication paper production

Breakdown of 2018 demand by product categories

#### Global publication paper demand in 2018

Total demand

as % of total

**Newsprint** 



19.4

million tonnes



Coated Mechanical



Good HY Period

10.5

million tonnes



**Uncoated Mechanical** 

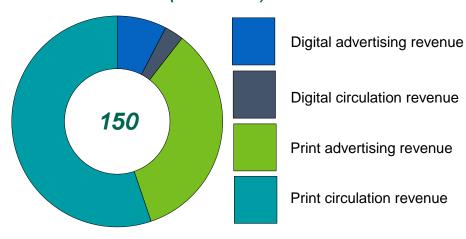


10.1
million tonnes



Print remains the main newspaper revenue source globally

# Breakdown of global newspaper revenue in 2017 (USD billion)



Print accounts for ~90% of global newspaper revenues, representing a substantial market for producers of publication paper. In Norway over 70% of newspaper revenues derived from print in 2018

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# New revenue streams introduced and being carefully explored with strong capital discipline



Acquired in 2015, capacity increase investment in 2019



taken June 2019

Limited personnel and resource requirement coupled with sponsorship and partnership agreements provide very low R&D cost. Larger financial commitment following potential investment decision













In process to double wood pellets capacity to 85.000 tonnes in New Zealand

Opened biogas plant in Saugbrugs (2016) and Golbey (2017) using bio-waste from paper production

Waste-to-energy facility planned at Bruck paper mill

Cyrene<sup>1</sup>, a bio chemical alternative to existing petrochemical solvents

Nanofibrils used in paper, composites, paint and other chemicals

High-strength, low-weight construction boards with no glue or chemicals













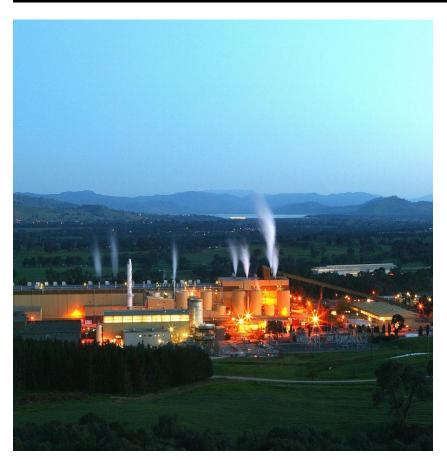
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### Ability to identify and execute value enhancing transactions

#### Optimising asset portfolio with sale of the Albury mill (Australasia)



Value enhancing transaction that strengthen underlying operations, balance sheet and financial capabilities. Increased robustness for attractive dividends in the years to come

Asset portfolio with attractive conversion potential

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### Summary



EBITDA of NOK 1,375 million – Q2'19 LTM



Pro forma (post Albury) net interest bearing debt NOK 0,25 billion



Net profit first six months NOK 1,184 million



