


| Key figures (IFRS) - unaudited |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3/07 | Q2/07 | Q3/06 | Ytd 2007 | Ytd 2006 |
| Operating revenue | Mill. NOK | 6641 | 6794 | 7192 | 20161 | 21108 |
| Gross operating profit | Mill. NOK | 919 | 923 | 840 | 2635 | 2636 |
| Gross operating margin | \% | 13.8 | 13.6 | 11.7 | 13.1 | 12.5 |
| Net operating profit/loss | Mill. NOK | 208 | 236 | (3 252) | 501 | (3094) |
| Net operating margin | \% | 3.1 | 3.5 | (45.2) | 2.5 | (14.7) |
| Pre(tax profit/loss | Mill. NOK | 280 | 173 | (3779) | 318 | (3 798) |
| Net profit/loss | Mill. NOK | 221 | 135 | (3087) | 262 | (3 054) |
| Profit/loss per share | NOK | 1.20 | 0.71 | (15.98) | 1.38 | (15.81) |
| Cash flow | Mill. NOK | 772 | 266 | 1265 | 1645 | 2090 |
| Cash flow per share | NOK | 4.07 | 1.40 | 6.68 | 8.68 | 11.04 |
| Return on capital employed | \% | 2.3 | 2.5 | (34.2) | 1.8 | (10.1) |
| Deliveries | 1000 tonnes | 1523 | 1478 | 1516 | 4427 | 4517 |
| Production | 1000 tonnes | 1529 | 1540 | 1542 | 4573 | 4558 |


|  | Operating profit before IFRS-related changes in value, provisions, write-downs and other special items: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3/07 | Q2/07 | Q3/06 | Ytd 2007 | Ytd 2006 |
| Gross operating profit (EBITDA) | Mill. NOK | 850 | 1129 | 1322 | 3155 | 3437 |
| Net operating profit (EBIT) | Mill. NOK | 139 | 416 | 495 | 995 | 940 |



# Report for the third quarter of 2007 

- Gross operating profit before special items NOK 850 million (NOK 1129 million in Q2); net operating profit before special items NOK 139 million (NOK 416 million in Q2). The weakened profit is a result of a considerably stronger Norwegian currency, lower prices in several markets and continued price increases for recovered paper.
- The improvement program has had an effect on the result of about NOK 400 million in Q3 2007, which is NOK 1.6 billion annualised.
- Gains from currency hedging amount to NOK 370 million in Q3.
- The cash flow from operations is NOK 772 million in Q3, compared to NOK 266 in Q2.
- Production curtailments of 200,000 tonnes have been decided for 2008, and a process has been initiated for considering permanent capacity measures.


## Comments to the income statement

The Q3 operating result is weak, as a result of paper prices in some markets, the price on recovered paper and currency exchange rates all having developed negatively, as far as Norske Skog is concerned, through the quarter. As for the currency exchange rate effects, the short-term negative effect on the operating result is offset by large gains from currency hedging.

Special items included in the unadjusted operating result under IFRS in Q3 2007 are an income of NOK 69 million, which is almost exclusively related to Norske Skog's long-term energy contracts. The amount has not been included in the result for the individual segments, and does not have any cash effect.

## COMPARISON OF Q3 2007 AGAINST Q2 2007

The Gross operating result is about NOK 280 million lower. This is due to lower prices measured in local currencies of about NOK 100 million, cost increases net of the effects of the improvement program of about NOK 80 million and currency effects of about NOK 100 million. Total deliveries are 3 per cent higher compared to the preceding quarter, whereas production is somewhat lower, mainly due to production curtailments in the Europe newsprint segment.

## COMPARISON OF Q3 2007 AGAINST

## Q3 2006

In this time perspective, the gross operating profit has been reduced by about NOK 470 million, of which the currency effects alone are about NOK 200 million. Lower prices measured in local currency are about NOK 70 million and cost increases, net of the improvement program effects, are about NOK 200 million. There are no material differences in volumes.

The depreciation in Q3 2007 is NOK 115 million lower than in the corresponding quarter in 2006, mainly due to the fact that the useful life evaluation was changed as from Q4 2006. There is also a certain positive conversion difference in the depreciations.

## Financial items

Net interest paid was approximately unchanged compared with Q2, but total financial items are positive in Q3 2007 due to large currency gains.

Norske Skog's strategy for hedging currency risk is to hedge between 50 and 100 per cent of the cash flow in foreign currencies on a rolling 12-month basis. Assets in foreign currency are hedged through the currency distribution of debts being adapt-
ed to the distribution of assets, but the share of the debt in USD is higher in order to have a certain degree of hedging against the indirect currency exposure. In Q3, the hedging of the cash flow has resulted in a gain of NOK 180 million, of which about NOK 60 million is realised cash effect, while other currency items, including conversion of currency debts have resulted in a gain of NOK 190 million beyond what is included in the hedge accounting.

| Financial items (NOK mill.) |  |  |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  | Q3/07 | Q2/07 | Q3/06 | Ytd 2007 | Ytd 2006 |
|  | Mill. NOK | $(262)$ | $(261)$ | $(261)$ | $(781)$ | $(760)$ |
| Net interest paid | Mill. NOK | $(15)$ | 19 | $(17)$ | 6 | 24 |
| Interest hedging | Mill. NOK | 370 | 189 | $(243)$ | 641 | $(114)$ |
| Currency gains/losses | Mill. NOK | $(27)$ | $(27)$ | $(15)$ | $(85)$ | $(56)$ |
| Other financial items | Mill. NOK | 66 | $(80)$ | $(536)$ | $(219)$ | $(906)$ |
| Total financial items |  |  |  |  |  |  |

## Cash flow

Cash flow from operations, after financial costs paid and taxes paid, was NOK 772 million in Q3 2007. This is an increase of about NOK 500 million compared with Q2, and it reflects that the reduction in working capital and positive cash effects from currency hedging has offset the weaker operating profit.

Cash flow year-to-date 2007 is NOK 1645 million against NOK 2090 million in the same period in 2006. The main reasons are a weaker operating profit and a higher increase in working capital in 2007. Some production curtailments were taken in Q3, and this will continue in Q4.

## Balance sheet

Total assets as of 30 September 2007 were NOK 44.2 billion, which is a reduction of NOK 1 billion from the turn of the year and NOK 2.9 billion from 30 June 2007. The reductions are mainly related to the stronger Norwegian krone, which reduced the value of assets outside of Norway, and the fact that capitalised investments are lower than ordinary depreciation.

Net interest-bearing debt was reduced by NOK 1.3 billion through Q3 and was NOK 16.2 billion as of 30 September 2007. The reduction was to some degree related to a stronger Norwegian krone. Gearing (net interest-bearing debt/equity) was 0.98 at the end of the quarter, against 1.04 as of 30 June 2007.
During Q3, short-term placements have been reduced by about NOK 1.5 billion as parts of the loans raised in June 2007 have been used to pay debts. Loans due in Q4 2007 are about NOK 500 million and consist almost exclusively of loans which can be rolled into 2008. There are no major debt repayments before 2010 and 2011. Available liquidity, including available unused lines of credit, was NOK 7.7 billion at the end of Q3.
Capitalised investments were NOK 449 million in Q3 2007 and NOK 1147 million year-to-date.

## Health and safety

The H value (injuries with absence per million working hours) was 1.6 in the 12-month period 1 October 2006-30 September 2007. Five mills had zero injuries in this period.

## Shares

Foreign ownership as of 30 September 2007 was 68 per cent, almost unchanged from 30 June 2007 and 31 December 2006. In the period January - September, 241.4 million shares were traded, which gives a turnover rate of 1.69 annualised.

## Result improvement strategy

The improvement program initiated in the second half of last year contributed NOK 400 million to the Q3 2007 result compared with the basis year 2005. This equals NOK 1.6 billion annualised. The original objective of an improvement of NOK 3 billion by the end of 2008 remains set. However, the effect on the result is to a large degree offset by strong increase in the price of raw materials, unfavourable currency development and the fact that overcapacity gives a too low price level compared with the cost level.

The board is increasingly worried by the development in the newsprint and magazine paper market. It is hard to achieve satisfactory return on capital employed in the longer perspective without the industry adapting to a situation where demand is falling in North America and parts of Europe, combined with a continued high cost level. This will require a higher degree of consolidation in the paper industry.

It is most important to ensure that the production is adapted to the demand, and Norske Skog will therefore reduce newsprint production in Europe by 70,000 tonnes in the second half of 2007 and by a further 200,000 tonnes in 2008. In addition, the board has decided to initiate a high priority analysis of all mills and paper machines in the group in order to consider efficiency gains, conversions or permanent closures. A decision concerning such measures will be taken in the first half of 2008.

## Operations and market

Norske Skog's total production volume in Q3 2007 was marginally lower than in Q2. Deliveries increased by 45,000 tonnes, mainly dues to a positive volume development for magazine paper. So far in 2007, the deliveries are 90,000 tonnes lower than in the corresponding period last year, while production is almost unchanged in spite of the closure of five paper machines during 2006. Norske Skog's lower sales volumes, as well as a positive productivity development, mean that significant newsprint stocks have been built in Europe. Production curtailments are therefore necessary towards the end of the year.

Global demand for newsprint is estimated to be about 1 per cent lower in the period January - August 2007. The sharp decline in North America is to a large extent off-set by a continued strong increase in China and other Asian countries.

## EUROPE - NEWSPRINT

The Q3 result for the segment is significantly lower than in the preceding quarter. The prices, measured in NOK, are lower due to currency exchange rates and a slightly larger export share out of the region. The recovered paper prices, measured in local currencies, have continued to rise, but are virtually unchanged measured in NOK. A production curtailment of about 30,000 tonnes has been implemented in Q3 (measured against full capacity), and the production curtailments in Q4 will be somewhat higher than this to reach normal stock levels.

The demand for newsprint in Europe in the period January - September 2007 was 1 per cent lower than in the corresponding period last year, and the price level was stable. Imports from Canada are still higher than last year, and as a result, the total deliveries from the industry in Western Europe were 3 per cent lower in the period January - September 2007 compared with the same period in 2006.

## EUROPE - MAGAZINE PAPER

The segment result remains very weak. The sales volumes and operating revenue increased in Q3 when measured in NOK, but the average price in local currency is lower due to a larger share of export tonnage.

The demand development for magazine paper in Europe is good, with an increase of 3.9 per cent in the period January - September 2007 compared with the corresponding period in 2006. The prices in Q3 were mostly stable, measured in local currency. Closures in Europe and North America will affect the market balance positively in the coming quarters, especially for coated magazine paper.

|  | Key figures: |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  | Q3/07 | Q2/07 | Q3/06 | Ytd 2007 | Ytd 2006 |
| Operating revenue | Mill. NOK | 2156 | 2257 | 2159 | 6603 | 6626 |
| Gross operating profit | Mill. NOK | 364 | 456 | 465 | 1266 | 1276 |
| Net operating profit | Mill. NOK | 194 | 280 | 223 | 740 | 524 |
| Gross operating margin | $\%$ | 16,9 | 20,2 | 21,5 | 19,2 | 19,3 |
| Deliveries | 1000 tonnes | 510 | 517 | 508 | 1524 | 1609 |
| Production | 1000 tonnes | 525 | 537 | 538 | 1598 | 1614 |
| Production/capacity | $\%$ | 95 | 97 | 99 | 97 | 97 |


| Key figures: |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  | Q3/07 | Q2/07 | Q3/06 | Ytd 2007 | Ytd 2006 |  |
| Operating revenue | Mill. NOK | 1767 | 1556 | 1748 | 4947 | 4893 |  |
| Gross operating profit | Mill. NOK | 138 | 148 | 277 | 435 | 707 |  |
| Net operating profit/loss | Mill. NOK | $(10)$ | 2 | 106 | $(18)$ | 202 |  |
| Gross operating margin | $\%$ | 7,8 | 9,5 | 15,8 | 8,8 | 14,4 |  |
| Deliveries | 1000 tonnes | 352 | 296 | 318 | 952 | 909 |  |
| Production | 1000 tonnes | 330 | 322 | 320 | 960 | 951 |  |
| Production/capacity | $\%$ | 95 | 93 | 93 | 92 | 93 |  |

ASIA
The Q3 2007 result in the Asian segment is significantly weaker than in the preceding quarter. The main reasons are lower prices in several markets except China and South Korea, and a marked increase in recovered paper prices.

The demand development in most major Asian markets except Japan is good, and demand in China grew by about 8 per cent in the period January-August 2007, compared with 2006. The price level measured in local currency is stable in South Korea, and a minor price increase has been implemented in China, while most other Asian markets have lower prices.

## AUSTRALASIA

The weaker result in Q3 2007 compared with the preceding quarter is mainly due to the price reduction of 7 per cent under the long-term price agreements in Australia. The result so far this year is significantly better than in the same period last year. This is mostly due to the implemented restructuring of the machine portfolio in the region, and to some degree the high energy costs in New Zealand last year. Production limitations can still not be ruled out at Norske Skog Albury due to the water situation.
The demand for newsprint in the region was 4 per cent higher in the period JanuaryAugust 2007 compared with the same period in 2006.

The weaker result in the South American segment is mainly due to about 5 per cent lower prices, measured in local currency.

The demand for newsprint in South America is marginally up from last year, when customers built up considerable stock. Demand in Brazil is almost unchanged so far in 2007 compared with 2006 , but due to customers reducing stock, underlying consumption is estimated to have increased more than 10 per cent.

| Key figures: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3/07 | Q2/07 | Q3/06 | Ytd 2007 | Ytd 2006 |
| Operating revenue | Mill. NOK | 1329 | 1433 | 1572 | 4143 | 4519 |
| Gross operating profit | Mill. NOK | 143 | 241 | 272 | 685 | 782 |
| Net operating profitloss | Mill. NOK | (26) | 82 | 84 | 192 | 217 |
| Gross operating margin | \% | 10,8 | 16,8 | 17,3 | 16,5 | 17,3 |
| Deliveries | 1000 tonnes | 381 | 392 | 406 | 1137 | 1165 |
| Production | 1000 tonnes | 385 | 391 | 405 | 1165 | 1177 |
| Production/capacity | \% | 96 | 97 | 91 | 96 | 88 |


|  | Key figures: |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  |  | Q3/07 | Q2/07 | Q3/06 | Ytd 2007 | Ytd 2006 |  |
|  | Mill. NOK | 940 | 985 | 989 | 2893 | 2849 |  |
| Operating revenue | Mill. NOK | 211 | 278 | 240 | 766 | 473 |  |
| Gross operating profit | 29 | 104 | 73 | 235 | $(20)$ |  |  |
| Net operating profitloss | Mill. NOK | 22,4 | 28,2 | 24,3 | 26,5 | 16,6 |  |
| Gross operating margin | $\%$ | 200 | 196 | 209 | 590 | 616 |  |
| Deliveries | 1000 tonnes | 211 | 213 | 204 | 622 | 595 |  |
| Production | 1000 tonnes | 211 | 97 | 91 | 97 | 88 |  |
| Production/capacity | $\%$ | 96 | 97 |  |  |  |  |


| Key figures: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3/07 | Q2/07 | Q3/06 | Ytd 2007 | Ytd 2006 |
| Operating revenue | Mill. NOK | 316 | 345 | 364 | 973 | 1024 |
| Gross operating profit | Mill. NOK | 47 | 85 | 108 | 202 | 289 |
| Net operating profit | Mill. NOK | 18 | 46 | 68 | 90 | 158 |
| Gross operating margin | \% | 14,9 | 24,6 | 29,7 | 20,8 | 28,2 |
| Deliveries | 1000 tonnes | 80 | 77 | 75 | 227 | 218 |
| Production | 1000 tonnes | 78 | 77 | 75 | 228 | 221 |
| Production/capacity | \% | 100 | 99 | 97 | 97 | 95 |

Lysaker, 1 November 2007

The Board of Directors of
Norske Skogindustrier ASA


PROFIT AND LOSS ACCOUNT

| NOK MILLION | JUL - SEP 07 | JUL - SEP 06 | JAN - SEP 07 | JAN - SEP 06 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 6641 | 7192 | 20161 | 21108 | 28812 |
| Distribution costs | (631) | (640) | (1 808) | (1891) | (2 521) |
| Cost of materials | (3778) | (3871) | (11 505) | (11 567) | (15 498) |
| Change in inventory | 31 | 57 | 617 | 175 | (102) |
| Employee benefit expenses | (875) | (756) | (2634) | (2922) | (3800) |
| Other operating expenses | (537) | (483) | (1 675) | (1541) | $(2187)$ |
| Restructuring expenses | 0 | (376) | 0 | (439) | (484) |
| Other gains and losses | 69 | (283) | (521) | (287) | (288) |
| Gross operating earnings | 919 | 840 | 2635 | 2636 | 3932 |
| Depreciation and amortisation | (712) | (827) | (2 160) | (2 497) | (3226) |
| Impairments | 0 | (3265) | 26 | (3233) | (3233) |
| Operating earnings | 208 | (3252) | 501 | (3094) | (2527) |
| Share of profit in associated companies | 6 | 9 | 36 | 202 | 202 |
| Financial items | 66 | (536) | (219) | (906) | (1 155) |
| Profit before tax | 280 | (3779) | 318 | (3798) | (3480) |
| Income tax expense | (75) | 538 | (91) | 572 | 463 |
| Net profit | 205 | (3 241) | 227 | (3226) | (3017) |
| Attributable to minority interests | (16) | (154) | (35) | (172) | (208) |
| Attributable to equity holders of the company | 221 | (3 087) | 262 | $(3054)$ | (2 809) |
| Earnings per share | 1,20 | $(15,98)$ | 1,38 | $(16,14)$ | $(14,84)$ |

## CASH FLOW STATEMENT

| NOK MILLİN | JUL - SEP 07 | JUL - SEP 06 | JAN - SEP 07 | JAN - SEP 06 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flow from operating activities |  |  |  |  |  |
| Cash generated from operations | 6834 | 7322 | 20301 | 21253 | 28905 |
| Cash used in operations | (5798) | (5767) | $(17789)$ | (18 278) | (24 608) |
| Cash from net financial items | (120) | (225) | (694) | (772) | (1365) |
| Taxes paid | (144) | (65) | (173) | (113) | (169) |
| Net cash flow from operating activities | 772 | 1265 | 1645 | 2090 | 2763 |
| Cash flow from investing activities |  |  |  |  |  |
| Investments in operational fixed assets | (449) | (332) | (1 147) | (1 133) | (1722) |
| Sales of operational fixed assets | 4 | 2 | 6 | 9 | 11 |
| Net cash from sold shares in other companies |  |  | 87 | 1213 | 1213 |
| Net cash flow from investing activities | (445) | (330) | $(1054)$ | 89 | (498) |
| Cash flow from financing activities |  |  |  |  |  |
| Net change in long-term liabilities | (417) | (727) | 3302 | (1212) | (3 977) |
| Net change in current liabilities | (1449) | (267) | (1262) | (107) | 2343 |
| Dividend paid ${ }^{1}$ |  | (90) | (1049) | (1 046) | (1 046) |
| Net cash flow from financing activities | (1866) | (1084) | 991 | (2 365) | $(2680)$ |
| Translation difference | (15) | 12 | (34) | 5 | (1) |
| Total change in liquid assets | (1554) | (137) | 1548 | (181) | (416) |

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## BALANCE SHEET

| NOK MILLION | 30-09-07 | 30-09-06 | 31-12-06 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| ASSETS |  |  |  |
| Deferred tax asset | 99 | 453 | 216 |
| Other intangible assets | 2945 | 3025 | 3056 |
| Property, plant and equipment | 30621 | 32938 | 33547 |
| Investments in associated companies | 219 | 326 | 333 |
| Other non-current assets | 416 | 575 | 425 |
| Total non-current assets | 34300 | 37317 | 37577 |
| Inventory | 3130 | 2937 | 2688 |
| Receivables | 3765 | 3995 | 3999 |
| Cash and cash equivalents | 1966 | 669 | 397 |
| Other current assets | 1053 | 350 | 569 |
| Total current assets | 9914 | 7951 | 7653 |
| Total assets | 44214 | 45268 | 45230 |
| Shareholders' equity and liabilities |  |  |  |
| Paid-in equity | 12310 | 12309 | 12309 |
| Retained earnings | 4168 | 5198 | 5791 |
| Minority interests | 386 | 506 | 450 |
| Total equity | 16864 | 18013 | 18550 |
| Pension obligations | 503 | 476 | 530 |
| Deferred tax | 1492 | 2099 | 1804 |
| Interest-bearing non-current liabilities | 17111 | 17658 | 14712 |
| Other non-current liabilities | 1931 | 884 | 1756 |
| Total non-current liabilities | 21037 | 21117 | 18802 |
| Interest-bearing current liabilities | 1201 | 879 | 3114 |
| Trade and other receivables | 3573 | 4167 | 3833 |
| Tax payable | 186 | 100 | 123 |
| Other current liabilities | 1353 | 992 | 808 |
| Total current liabilities | 6313 | 6138 | 7878 |
| Total liabilities | 27350 | 27255 | 26680 |
| Total equity and liabilities | 44214 | 45268 | 45230 |

## FINANCIAL KEY FIGURES

Net operating margin

| DEFINITIONS: | JAN - SEP 07 | JAN - SEP 06 | 2006 |
| ---: | ---: | ---: | ---: |
| 1 | 2,5 | $(14,7)$ | $13,8)$ |
| 2 | 13,1 | 12,5 | $(6.2)$ |
|  | 1,8 | $(10.1)$ | 41,0 |
| 3 | 38,1 | 39,8 | 40,0 |
| 4 | 37,3 | 38,7 | 17320 |
| 5,8 | 16231 | 17784 | 0,93 |
| 5,8 | 0,96 | 0,99 | 0,96 |
| 5,8 | 0,98 | 1,02 | $(14,84)$ |
| 6 | 1,20 | $(16,14)$ | 14,6 |

Definitions:
1 : Net operating margin = operating earnings / operating revenue
2 : Gross operating margin = gross operating earnings / operating revenue
3 : Equity ratio = shareholders' equity / total assets
4 : Equity ratio excl. minority interests = (shareholders' equity - minority interests) / total assets
5 : Net interest bearing debt = Interest bearing debt - cash and cash equivalents - current investments - interest rate swaps fair value hedge
6 : Earnings per share after taxes $=$ net earnings / average number of shares
7 : Cash flow per share after taxes = net cash flow from operating activities / average number of shares
8 : Fair value hedge $=$ a hedge of the exposure to changes in fair value of a recognised asset or liability that is attributable to a particular risk and could affect profit or loss.

## REVENUE AND PROFIT BY SEGMENT

Operating revenue

| NOK MILLION | JUL - SEP 07 | JUL - SEP 06 | JAN - SEP 07 | JAN - SEP 06 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Europe |  |  |  |  |  |
| Newsprint | 2156 | 2159 | 6603 | 6626 | 9072 |
| Magazine paper | 1767 | 1748 | 4947 | 4893 | 6748 |
| Total Europe | 3923 | 3907 | 11550 | 11519 | 15820 |
| Asia |  |  |  |  |  |
| Newsprint | 1329 | 1572 | 4143 | 4519 | 6096 |
| Australasia |  |  |  |  |  |
| Newsprint | 940 | 989 | 2893 | 2849 | 3897 |
| South America |  |  |  |  |  |
| Newsprint | 316 | 364 | 973 | 1024 | 1399 |
| Other items |  |  |  |  |  |
| Other industry in Norway | 4 | 0 | 4 | 108 | 110 |
| Other revenues | 365 | 475 | 1191 | 1441 | 1943 |
| Staff/eliminations | (236) | (115) | (593) | (352) | (453) |
| Total other items | 133 | 360 | 602 | 1197 | 1600 |
| Total group | 6641 | 7192 | 20161 | 21108 | 28812 |

Gross operating earnings

| NOK MILLION | JUL - SEP 07 | JUL - SEP 06 | JAN - SEP 07 | JAN - SEP 06 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Europe |  |  |  |  |  |
| Newsprint | 364 | 465 | 1266 | 1276 | 1742 |
| Magazine paper | 138 | 277 | 435 | 707 | 933 |
| Total Europe | 502 | 742 | 1701 | 1983 | 2675 |
| Asia |  |  |  |  |  |
| Newsprint | 143 | 272 | 685 | 782 | 997 |
| Australasia |  |  |  |  |  |
| Newsprint | 211 | 240 | 766 | 473 | 719 |
| South America |  |  |  |  |  |
| Newsprint | 47 | 108 | 202 | 289 | 469 |
| Other items |  |  |  |  |  |
| Other industry in Norway | 4 | 0 | 4 | 11 | 11 |
| Staff/eliminations | (57) | (40) | (202) | (101) | (167) |
| Other gains and losses | 69 | (106) | (521) | (362) | (288) |
| Restructuring expenses | 0 | (376) | 0 | (439) | (484) |
| Total other items | 16 | (522) | (719) | (891) | (928) |
| Total group | 919 | 840 | 2635 | 2636 | 3932 |

Operating earnings

| NOK MILLION | JUL - SEP 07 | JUL - SEP 06 | JAN - SEP 07 | JAN - SEP 06 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Europe |  |  |  |  |  |
| Newsprint | 194 | 223 | 740 | 524 | 768 |
| Magazine paper | (10) | 106 | (18) | 202 | 282 |
| Total Europe | 184 | 329 | 722 | 726 | 1050 |
| Asia |  |  |  |  |  |
| Newsprint | (26) | 84 | 192 | 217 | 252 |
| Australasia |  |  |  |  |  |
| Newsprint | 29 | 73 | 235 | (20) | 68 |
| South America |  |  |  |  |  |
| Newsprint | 18 | 68 | 90 | 158 | 289 |
| Other items |  |  |  |  |  |
| Other industry in Norway | 4 | 0 | 4 | 6 | 6 |
| Staff/eliminations | (70) | (59) | (247) | (147) | (187) |
| Other gains and losses | 69 | (106) | (521) | (287) | (288) |
| Restructuring expenses | 0 | (376) | 0 | (439) | (484) |
| Impairments | 0 | (3 265) | 26 | (3 308) | (3 233) |
| Total other items | 3 | (3 806) | (738) | (4 175) | (4 186) |
| Total group | 208 | (3 252) | 501 | $(3094)$ | (2 527) |

## PRODUCTION AND DELIVERIES BY SEGMENT

## Production

| (1,000 TONS) | JUL - SEP 07 | JUL - SEP 06 | JAN - SEP 07 | JAN - SEP 06 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Europe |  |  |  |  |  |
| Newsprint | 525 | 538 | 1598 | 1614 | 2151 |
| Magazine paper | 330 | 320 | 960 | 951 | 1279 |
| Total Europe | 855 | 858 | 2558 | 2565 | 3430 |
| Asia |  |  |  |  |  |
| Newsprint | 385 | 405 | 1165 | 1177 | 1553 |
| Australasia |  |  |  |  |  |
| Newsprint | 211 | 204 | 621 | 595 | 798 |
| South America |  |  |  |  |  |
| Newsprint | 78 | 75 | 228 | 221 | 297 |
| Total newsprint | 1199 | 1222 | 3612 | 3607 | 4799 |
| Total magazine paper | 330 | 320 | 960 | 951 | 1279 |
| Total publication paper | 1529 | 1542 | 4572 | 4558 | 6078 |

Deliveries

| (1,000 TONS) | JUL - SEP 07 | JUL - SEP 06 | JAN - SEP 07 | JAN - SEP 06 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Europe |  |  |  |  |  |
| Newsprint | 510 | 508 | 1524 | 1609 | 2176 |
| Magazine paper | 352 | 318 | 952 | 909 | 1247 |
| Total Europe | 862 | 826 | 2476 | 2518 | 3423 |
| Asia |  |  |  |  |  |
| Newsprint | 381 | 406 | 1137 | 1165 | 1562 |
| Australasia |  |  |  |  |  |
| Newsprint | 200 | 209 | 590 | 616 | 827 |
| South America |  |  |  |  |  |
| Newsprint | 80 | 75 | 224 | 218 | 294 |
| Total newsprint | 1171 | 1198 | 3475 | 3608 | 4859 |
| Total magazine paper | 352 | 318 | 952 | 909 | 1247 |
| Total publication paper | 1523 | 1516 | 4427 | 4517 | 6106 |

## QUARTERLY COMPARISONS GROUP

| NOK million | 3 Q07 | 2 Q07 | 1Q07 | 4Q06 | 3006 | 2 Q06 | 1Q06 | 4Q05 | 3Q05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 6641 | 6794 | 6726 | 7704 | 7192 | 6772 | 7144 | 7107 | 6425 |
| Restructuring expenses | 0 | - | - | (45) | (376) | (63) | 0 | (270) |  |
| Gross operating earnings | 919 | 923 | 792 | 1296 | 840 | 832 | 1039 | 813 | 1059 |
| Depreciation and amortisation | (712) | (713) | (735) | (729) | (827) | (803) | (867) | (828) | (740) |
| Impairments | 0 | 26 | - |  | (3265) | (43) |  | (179) |  |
| Operating earnings | 208 | 236 | 57 | 567 | (3252) | (14) | 172 | (194) | 319 |
| Profit before tax | 280 | 173 | (135) | 318 | (3779) | (213) | 194 | (1 127) | 177 |
| Attributable to equity holders of the company | 221 | 135 | (94) | 245 | (3087) | (180) | 213 | (997) | 193 |

## QUARTERLY COMPARISON SEGMENTS

| NOK million | 3 Q 07 | 2Q07 | 1Q07 | 4Q06 | 3Q06 | $2 Q 06$ | 1Q06 | 4Q05 | 3Q05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue |  |  |  |  |  |  |  |  |  |
| Europe | 3923 | 3813 | 3814 | 4301 | 3907 | 3666 | 3946 | 3962 | 3990 |
| Asia | 1329 | 1433 | 1381 | 1577 | 1572 | 1409 | 1538 | 1107 | 658 |
| Australasia | 940 | 985 | 969 | 1048 | 989 | 973 | 887 | 1019 | 1028 |
| South America | 316 | 345 | 312 | 375 | 364 | 321 | 339 | 339 | 320 |
| Other activities | 369 | 432 | 396 | 504 | 475 | 535 | 539 | 780 | 505 |
| Staff/eliminations | (236) | (214) | (146) | (101) | (115) | (132) | (105) | (100) | (76) |
| Total operating revenue | 6641 | 6794 | 6726 | 7704 | 7192 | 6772 | 7144 | 7107 | 6425 |
| Gross operating earnings |  |  |  |  |  |  |  |  |  |
| Europe | 502 | 604 | 595 | 692 | 742 | 566 | 675 | 529 | 663 |
| Asia | 143 | 241 | 301 | 290 | 272 | 268 | 242 | 170 | 119 |
| Australasia | 211 | 278 | 277 | 246 | 240 | 167 | 66 | 164 | 215 |
| South America | 47 | 85 | 70 | 180 | 108 | 92 | 89 | 43 | 77 |
| Other activities | 4 | - | - | - |  | - | 11 | 25 | 12 |
| Staff/eliminations | (57) | (79) | (68) | (81) | (40) | (12) | (49) | (56) | (15) |
| Other gains and losses | 69 | (206) | (383) | 14 | (106) | (186) | 5 | 208 | (12) |
| Restructuring expenses | 0 |  |  | (45) | (376) | (63) | - | (270) |  |
| Total gross operating earnings | 919 | 923 | 792 | 1296 | 840 | 832 | 1039 | 813 | 1059 |
| Operating earnings |  |  |  |  |  |  |  |  |  |
| Europe | 184 | 282 | 256 | 324 | 329 | 163 | 234 | 130 | 241 |
| Asia | (26) | 82 | 137 | 110 | 84 | 83 | 50 | 23 | 43 |
| Australasia | 29 | 104 | 102 | 88 | 73 | 12 | (105) | (39) | 39 |
| South America | 18 | 46 | 26 | 131 | 68 | 48 | 42 | (5) | 29 |
| Other activities | 4 | - | - | - | - | - | 6 | 17 | 4 |
| Staff/eliminations | (70) | (98) | (81) | (55) | (59) | (28) | (60) | (79) | (25) |
| Other gains and losses | 69 | (206) | (383) | 14 | (106) | (186) | 5 | 208 | (12) |
| Restructuring expenses | 0 | - |  | (45) | (376) | (63) | 0 | (270) |  |
| Impairments | 0 | 26 | - |  | (3265) | (43) | - | (179) |  |
| Total operating earnings | 208 | 236 | 57 | 567 | (3252) | (14) | 172 | (194) | 319 |

## CHANGE IN EQUITY

|  | SHARE CAPITAL | OTHER PAID-IN EQUITY | RETAINED EARNINGS | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
| Total equity excluding minority |  |  |  |  |
| interests 1 January 2007 | 12309 | 785 | 5006 | 18100 |
| Currency translation adjustments and other | 1 | (840) | 0 | (839) |
| Share issues | - | - | - |  |
| Dividend paid | - | - | (1 045) | (1 045) |
| Net profit for the period | - | - | 262 | 262 |
| Total equity excluding minority |  |  |  |  |
| interests 30 June 2007 | 12310 | (55) | 4223 | 16478 |

## Accounting principles

The interim financial statements for the second quarter of 2007 are presented in accordance with IAS 34. The interim financial statements, including comparative figures, are based on today's IFRS standards and interpretations.

The accounting principles applied in these interim financial statements are the same as those applied in the financial statements at 31 December 2006 and for the year ending at that date.

## Accounting estimates, judgements and assumptions

The group prepares estimates and makes judgements and assumptions about the future. Accounting estimates derived from these will by definition seldom accord fully
with the final outcome.
Estimates and the underlying assumptions are reviewed on an ongoing basis. The effects of changes in accounting estimates are recognised in the period in which the estimates are revised. If the change in estimates also has an effect on future periods, these effects are recognised in the period in which the estimates are revised and in the future periods in which the changes in estimates have an effect.

The same judgements and assumptions have been made when applying accounting policies and preparing estimates in preparing these interim financial statements as when preparing the financial statements at 31 December 2006 and for the year ending at that date.

## GROSS AND NET OPERATING EARNINGS

These tables show gross and net operating earnings under IFRS, adjusted for impairments, changes in the value of power contracts, and restructuring costs (- equals gain, + equals loss).

| NOK MILLION | JUL - SEP 07 | JUL - SEP 06 | JAN - SEP 07 | JAN - SEP 06 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross operating earnings, IFRS | 919 | 923 | 840 | 2635 | 2636 |
| Reversals: |  |  |  |  |  |
| Other gains and losses | -68 | +206 | +106 | +589 | +287 |
| Restructuring expenses | 0 | 0 | +376 | 0 | +439 |
| Gross op earnings, adjusted | 851 | 1129 | 1322 | 2304 | 3362 |
| Gross op margin, adjusted \% | 12,8 | 16,6 | 18,4 | 11,4 | 15,9 |
| Net operating earnings, IFRS | 208 | 236 | -3 252 | 501 | -2 527 |
| Reversals: |  |  |  |  |  |
| Other gains and losses | -68 | +206 | +106 | +589 | +213 |
| Restructuring expenses | 0 | 0 | +376 | 0 | +439 |
| Impairments | 0 | -26 | +3265 | -26 | +3308 |
| Net op earnings, adjusted | 140 | 416 | 495 | 856 | 1433 |
| Net op margins, adjusted \% | 2,1 | 6,1 | 6,9 | 4,2 | 6,8 |

## SPECIAL ITEMS

The table below shows special items which have influenced net earnings over the past five quarters.

## NOK MILLION

Restructuring provision (op earnings)
Accrual for bad debt (op earnings)
Impairments (op earnings)
Translation effects on accounts receivable and payable (op earnings)
Change in market value of interest rate derivatives (financial items)
Currency hedging gain/(loss) (financial items)

| $3 Q 07$ | $2 Q 07$ | 1 Q07 | $4 Q 06$ | $3 Q 06$ |
| ---: | ---: | ---: | ---: | ---: |
| 0 | - | - | $(45)$ | $(376)$ |
| 0 | - | - | - | $(75)$ |
| 0 | 26 | - | - | $(3190)$ |
| $(57)$ | $(7)$ | $(12)$ | $(36)$ | 30 |
| $(15)$ | 19 | 2 | 14 | $(17)$ |
| 180 | 132 | 81 | 30 | $(232)$ |

## THE NORSKE SKOG SHARE

| KEY FIGURES | JANUARY - SEPTEMBER 2007 |  |  |  |  |  | AT 29.10.2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Earnings | Booked equity |  | Market value |
|  | 02-01-07 | 30-09-07 | High | Low | per share | per share | Share price | NOK mill. |
| Norske Skog A | 109,25 | 57,70 | 118,50 | 57,70 | 1,38 | 86,75 | 57,40 | 10903 |

PRICE DEVELOPMENT NEWSPRINT, SC, LWC - GERMANY


## SHARE PRICE DEVELOPMENT 2000-2007



Oslo Stock Exchange index

- Norske Skog

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[^0]:    The

